



**CPA ♦ LAW SOCIETY**  
OF SANTA BARBARA COUNTY

**THE SANTA BARBARA COUNTY CHAPTER**

PRESENTS:

**“MERGERS & ACQUISITIONS:  
BEYOND THE BASICS”**

Presented by  
**TOM HOPKINS**

**THURSDAY, MAY 24, 2007**

**12:00 – 1:30 p.m.**

**El Paseo Restaurant**

**10 El Paseo**

**Santa Barbara, California 93101**

**☎ (805) 962-6050**

**SEATING IS  
LIMITED  
RSVP ONLY**

**TOM HOPKINS**



**SPEAKER**

**C. Thomas Hopkins** is a partner in the Corporate Practice Group for Sheppard, Mullin, Richter, & Hampton, LLP. He works in the firm's Santa Barbara office and is the leader of the firm's Mergers and Acquisitions Team. Mr. Hopkins' areas of specialization include public and private securities offerings, securities, venture capital, finance, merger and acquisitions, restructuring and workouts, joint ventures, business start-ups, and representing clients with respect to general business matters.

**CONTINUING  
EDUCATION**

**CPAs/Attorneys:  
1.0 Hr CPE/MCLE**

This activity for Minimum Continuing Legal Education Credit by the State Bar of California in the amount of 1.0 hour. VCBA certifies that this activity conforms to the standards for approved educational activities prescribed by the rules and regulations of the State Bar of California governing MCLE. Additionally, this organization follows the CE requirements specified in the California Board of Accountancy Regulations.

- Represented The Boeing Company (NYSE: BA) in its \$1.7 billion acquisition of Aviall, Inc (NYSE: AVL).
- Represented Primedex Health Systems, Inc. (OTCBB: PMDX) in its \$221 million acquisition of Radiologix, Inc. (AMEX: RGX)
- Represented Summa Industries (Nasdaq: SUMX) in its acquisition by Habasit Holding AG, and Habasit Holding USA, Inc.
- Represented JAMDAT Mobile (Nasdaq: JMDT) in its \$680 million merger with Electronic Arts Inc. (Nasdaq: ERTS).
- Represented JAMDAT Mobile Inc. in its \$137 million acquisition of Blue Lava Wireless.

**PRESENTATION**

The presentation will cover a variety of subjects which any company considering a merger or acquisition (whether purchase or sell side) should consider, including: (i) due diligence review areas of particular concern for buyers; (ii) negotiation tactics relating to scope and duration of representations and warranties, indemnification obligations and rights of offset to claims; and (iii) deal structure issues relating to both asset and stock transactions.

**RESERVATIONS**

The cost of the luncheon is \$35 for non-members and \$25 for members. Please email your reservations and lunch selection to [cpalawsb@bpw.com](mailto:cpalawsb@bpw.com).

**RSVP by Thursday, May 17**

Please make checks payable to CPA/Law Society and remit upon luncheon reservation.

Payments can be mailed to:

**Tina Benavides; PO Box 90860; Santa Barbara, CA 93190**

**LUNCH CHOICES**

**Chicken Parmesan**

A marinated tender breast of chicken, flame-grilled then baked with a perfect blend of cheese and marinara sauce.

**Cobb Salad**

Finely chopped Romaine and Chicory lettuce with freshly cooked chicken pieces, tomatoes, eggs, avocado, and bacon; topped with crumbled bleu cheese.

Served with zesty red wine vinegar and oil dressing.

**Vegetarian Pasta**

Pasta with tomatoes and fresh vegetables tossed in a light olive oil and fresh basil.

*Lunch includes your choice of iced tea, coffee and dessert.*